



Interim Results Roadshow

May 2005



Noel Meehan -
Chief Financial Officer



Six Months Ended 31 March

FINANCIAL SUMMARY

		<u>2005</u>	<u>2004</u>	<u>Change</u>
Underlying Results:				
Sales revenue	A\$M	2,384	2,054	16%
EBIT	A\$M	237	216	10%
NPAT	A\$M	131	122	7%
Coverage Ratios:				
Gearing	%	46.9	40.1	
Interest cover	x	5.0	5.9	

EARNINGS GROWTH CONTINUES

Six Months Ended 31 March

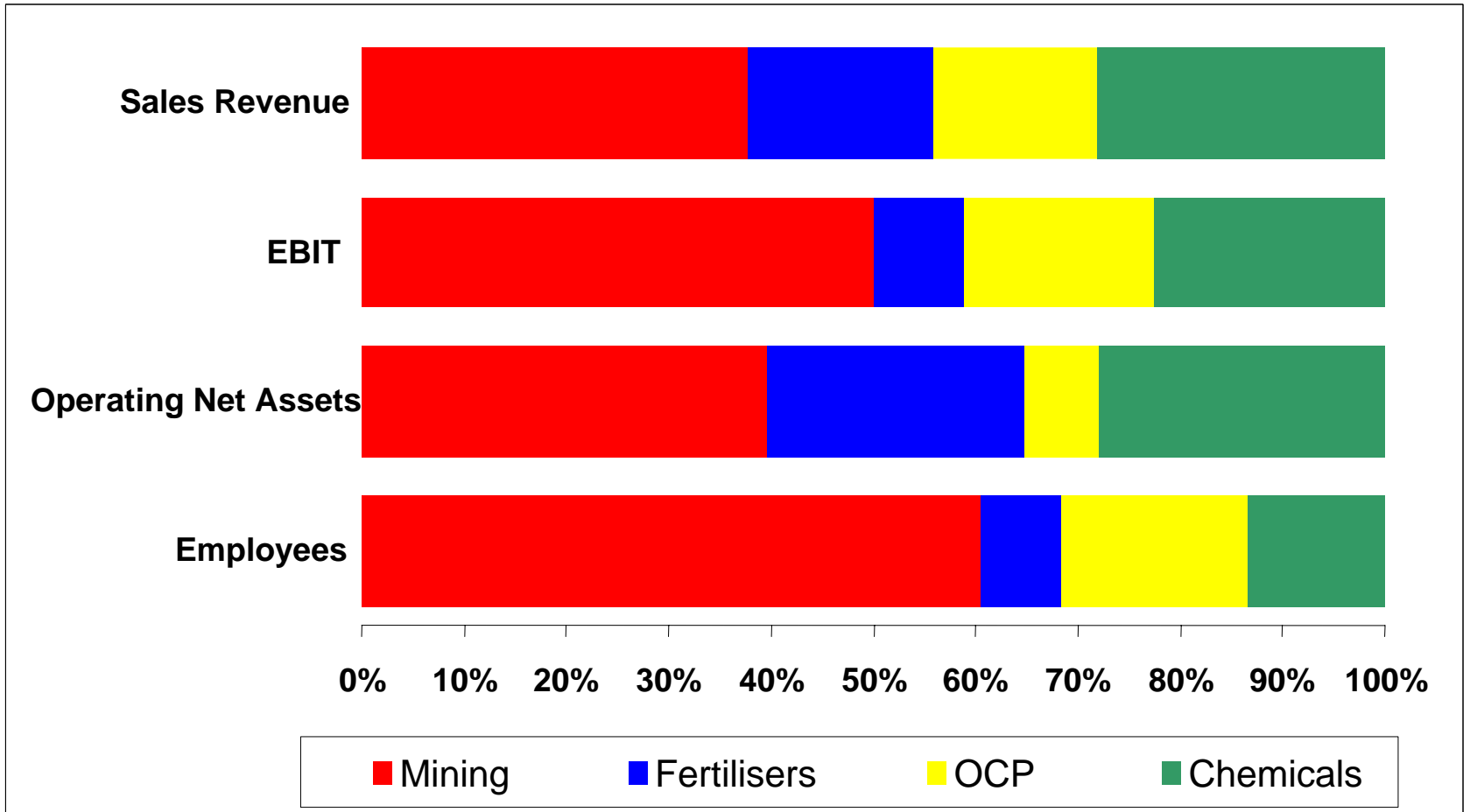
SHAREHOLDER SCORECARD

		<u>2005</u>	<u>2004</u>	<u>Change</u>
Underlying Results				
Earnings per share	cents	47.9	44.2	8%
Returns to Shareholders				
Dividends - interim	cents	25	23	9%
Franking per share	cents	8	7	14%
Payout ratio	%	52	52	-
Share buy-back	A\$M	13	56	(77)%

INCREASED RETURNS FOR SHAREHOLDERS

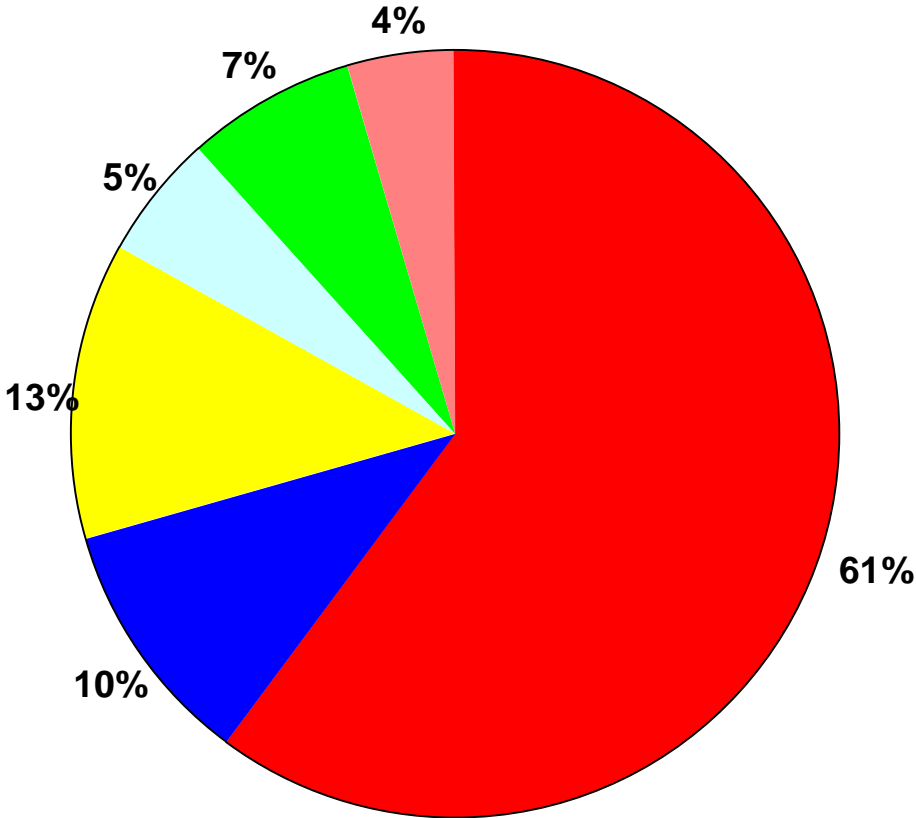
Six Months Ended 31 March

ORICA - BUSINESS DIMENSIONS



Six Months Ended 31 March

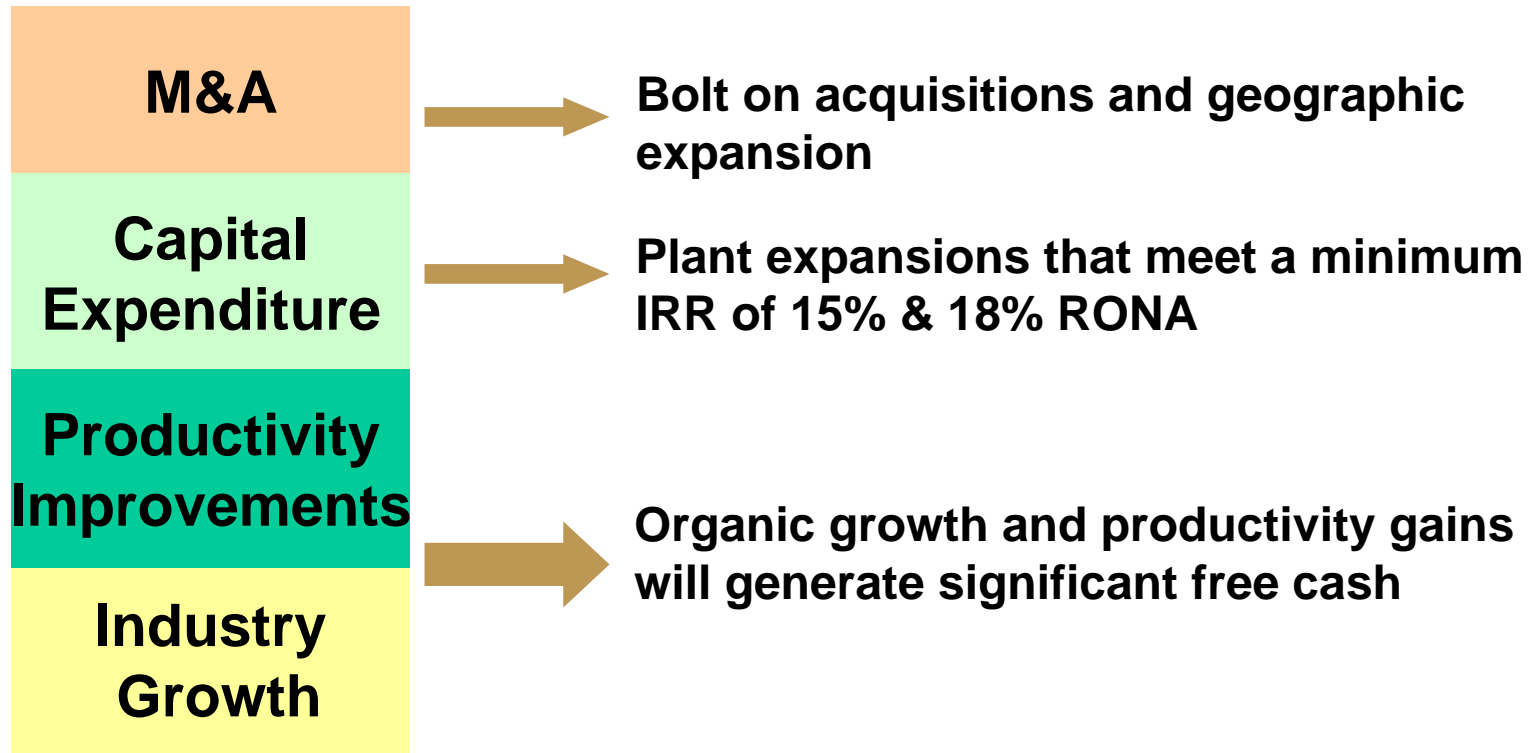
ORICA - SALES BY REGION



STRATEGIC PRINCIPLES

- Market leadership
- Growing only value adding businesses
- Related growth

SOURCES OF GROWTH



GROWTH SCORECARD

A\$M	<u>2003</u>	<u>2004</u>	<u>2005</u>	Total
Geographic expansion		23		23
Plant expansion	57	124		181
Category expansion	45			45
Mergers and acquisitions	446	158	62	666
	<hr/>	<hr/>	<hr/>	<hr/>
	<u>548</u>	<u>305</u>	<u>62</u>	<u>915</u>

Six Months Ended 31 March

COST EFFICIENCY

	<u>2005</u>	<u>2004</u>	<u>Increase</u>	
	\$M	\$M	\$M	%
Sales revenue	2,384	2,054	330	16.1%
Variable costs	1,442	1,180	262	22.2%
Gross margin	942	874	68	7.8%
<i>Gross margin/sales</i>	39.5%	42.6%		
Cash fixed costs	634	589	45	7.6%
Depn and amortisation	85	87	(1)	(1.5%)
Whole of cost bar	2,162	1,856	306	16.5%
<i>WOCB/sales</i>	90.7%	90.3%		

AIM: YEAR ON YEAR IMPROVEMENT IN COST AS % OF SALES

CAPITAL EFFICIENCY

Disciplined capital management

- ✗ Working capital

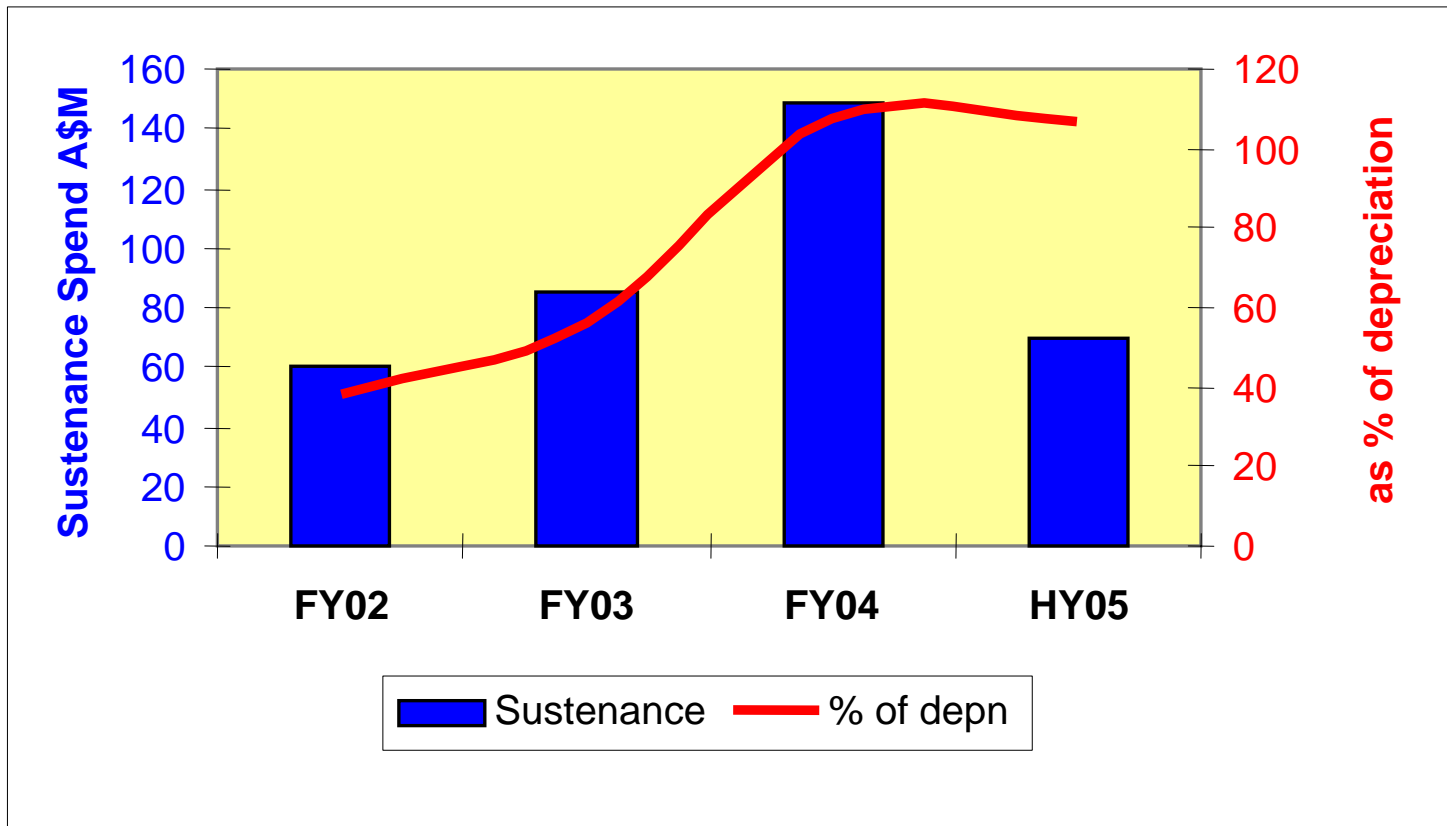
Productivity improvement

- ✓ Yarwun
- ✓ Kooragang Island
- ✓ ChlorAlkali plants

Share buy-back

- ✓ In progress

SUSTENANCE CAPITAL



CULTURE

Safety, Health & Environment

“Ensure our future - No injuries”

- Take care of yourself & others
- Meet the needs of our customers and community
- Continuous improvement

Commercial Ownership

“Run the business as if its your own”

- Achieve great financial results
- Relentless pursuit of best business outcomes
- Vigorous approach to costs

Creative Customer Solutions

“Think differently & deliver swiftly”

- Help your customer succeed
- Deliver the best solution
- Rapidly respond to opportunities

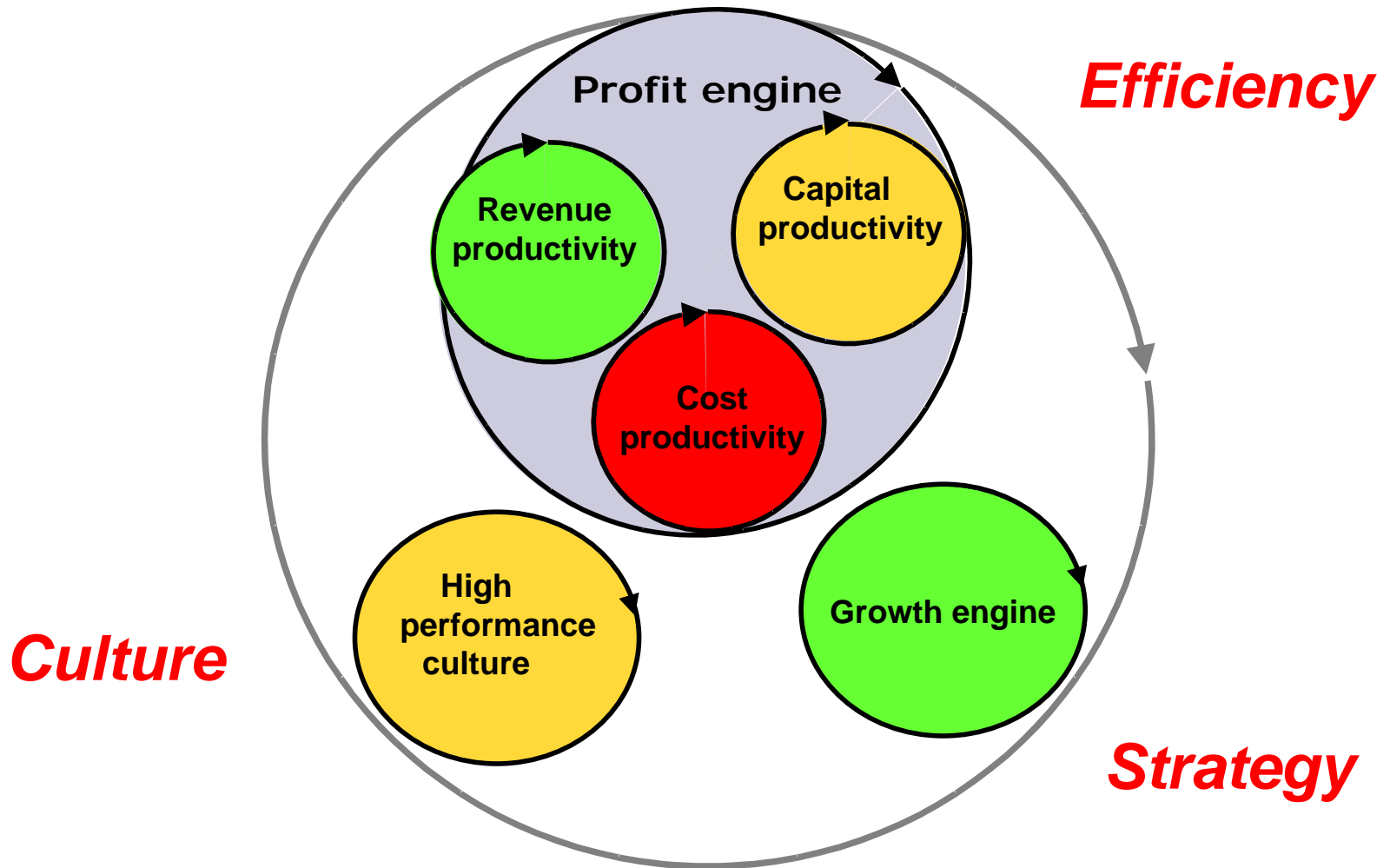
Working Together

“Success as a team & as an individual”

- Communicate expectations
- Recognise & reward achievements
- No silos
- Be part of the solution

DELIVER THE PROMISE

VALUE DRIVERS



Business Performance

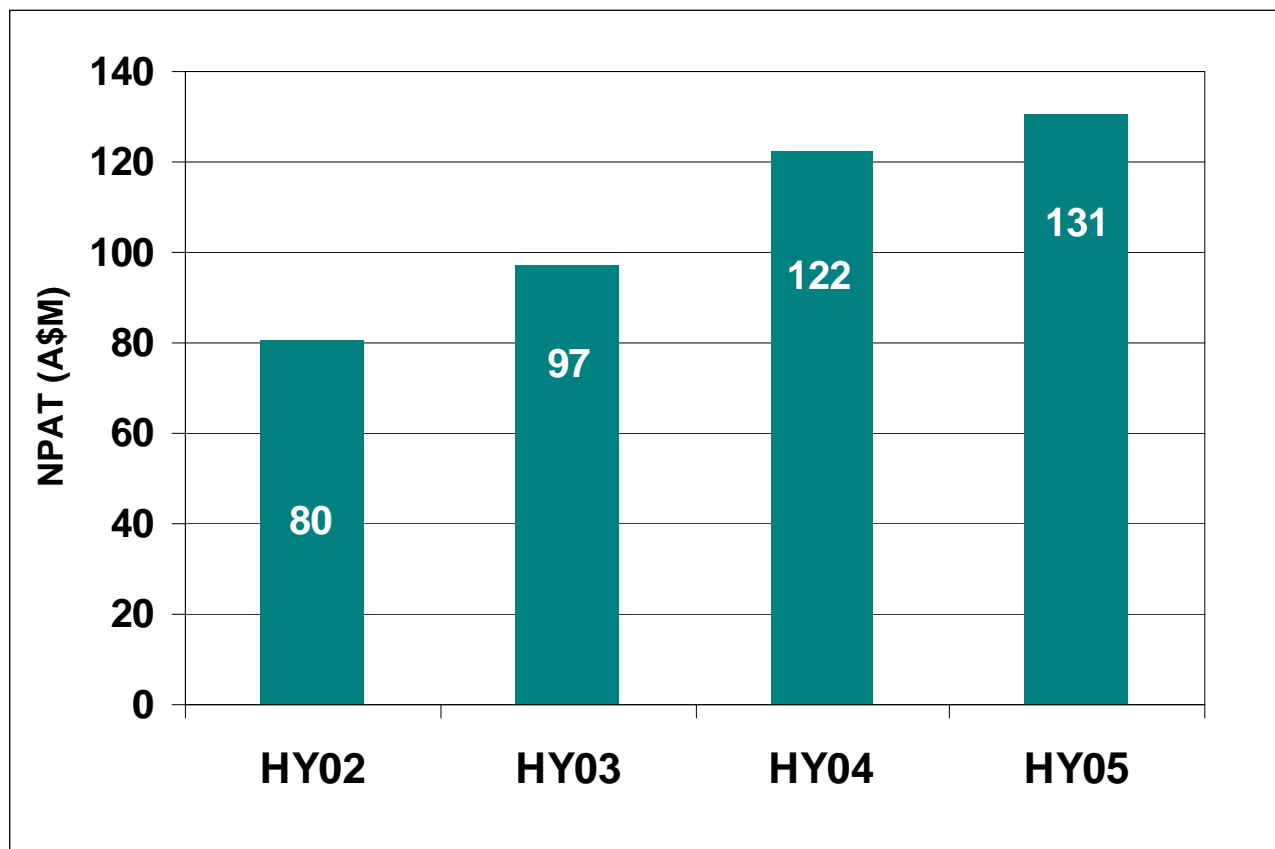
Cash Flow

Financial Position

Six Months Ended 31 March

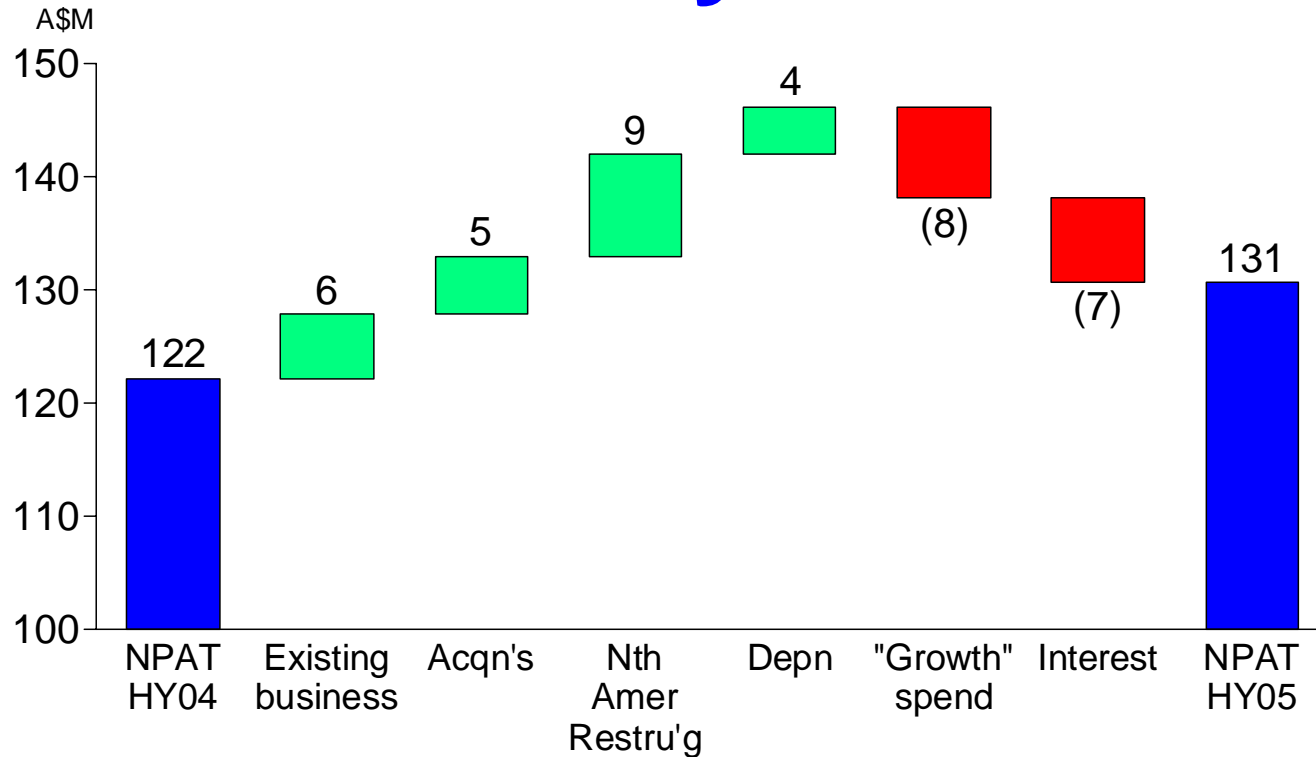
FINANCIAL SUMMARY

2005: Sales \$2.4B, NPAT \$131M



CONTINUED GROWTH

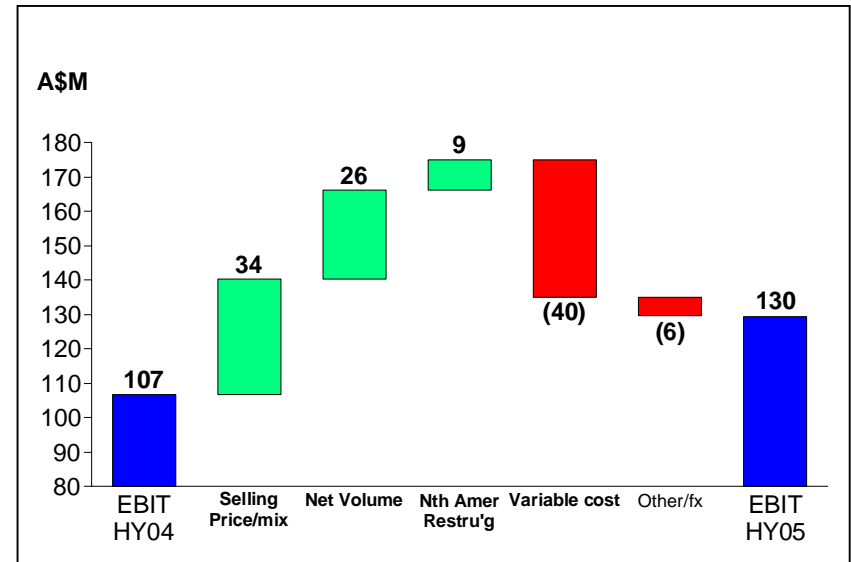
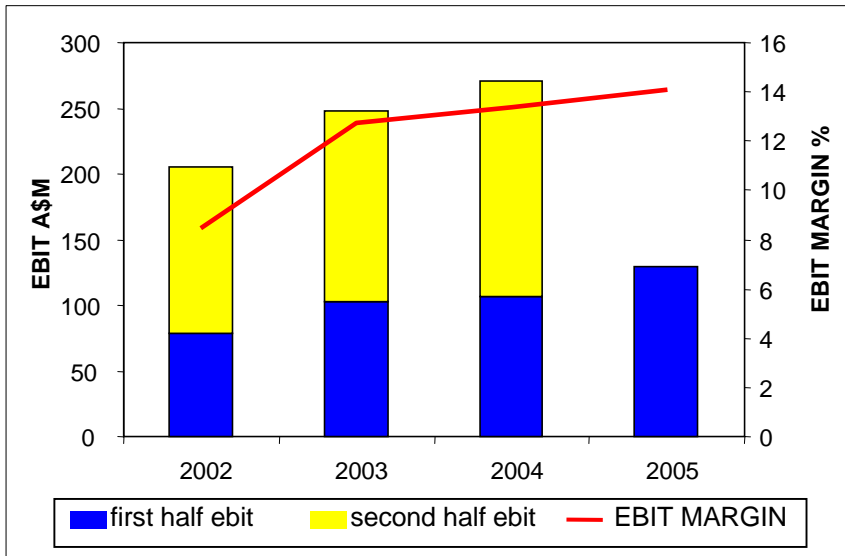
Orica NPAT analysis



- ✓ EBIT growth of 10%
- ✓ Record results for Mining Services & Chemicals
- ✓ Consumer Products slightly ahead of pcp (excluding incremental marketing spend)
- ✗ Fertilisers - slow start to the season
- ✓ Acquisitions
- ✓ Benefits of restructuring
- ✓ Lower depreciation
- ✗ Growth, marketing and business improvement
- ✗ Higher interest

Mining Services

Sales \$920M, EBIT \$130M, Assets \$1,222M

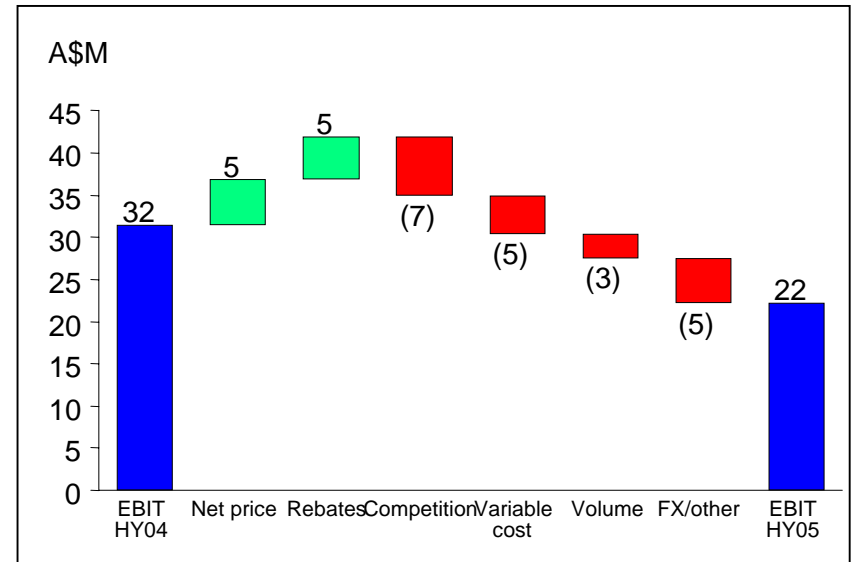
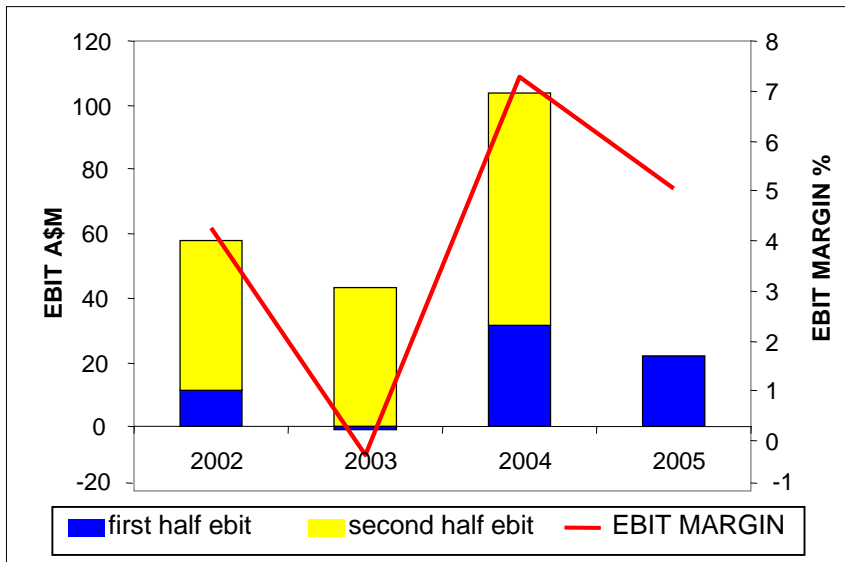


- ✓ Record half year results
- ✓ Selling price reflecting partial recovery of input costs
- ✓ Volume growth across all regions
- ✓ Restructuring benefits being delivered in North America

- ✗ High gas, ammonia, fuel prices and imported AN costs
- ✗ Higher freight costs
- ✗ Appreciation of Latin America currencies against the USD

Fertilisers

Sales \$440M, EBIT \$22M, Assets \$768M

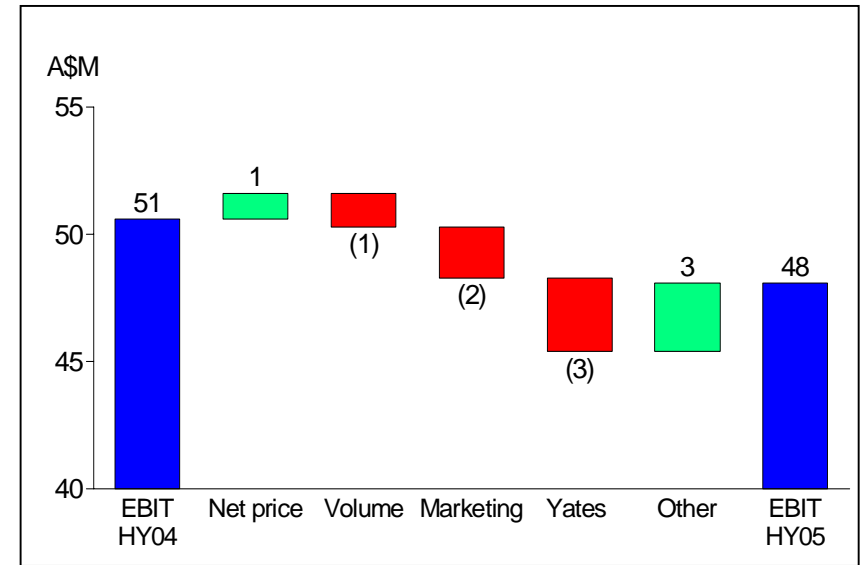
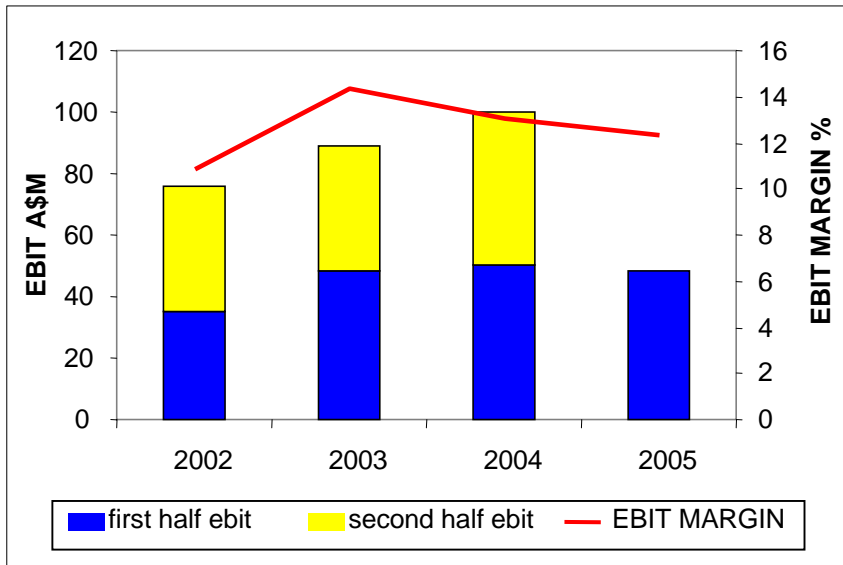


- ✓ Some increase in selling price
- ✓ Reduction in rebates paid to Elders and Landmark
- ✗ Competition
- ✗ Increased phosphate rock costs

- ✗ Mixed weather and reduced pre-winter cropping sales
- ✗ Less favourable hedge position

Consumer Products

Sales \$391M, EBIT \$48M, Assets \$227M

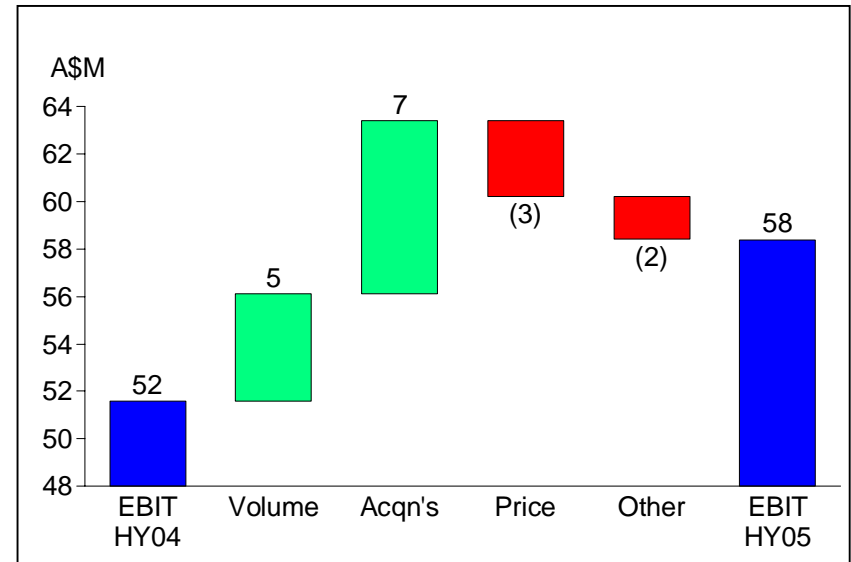
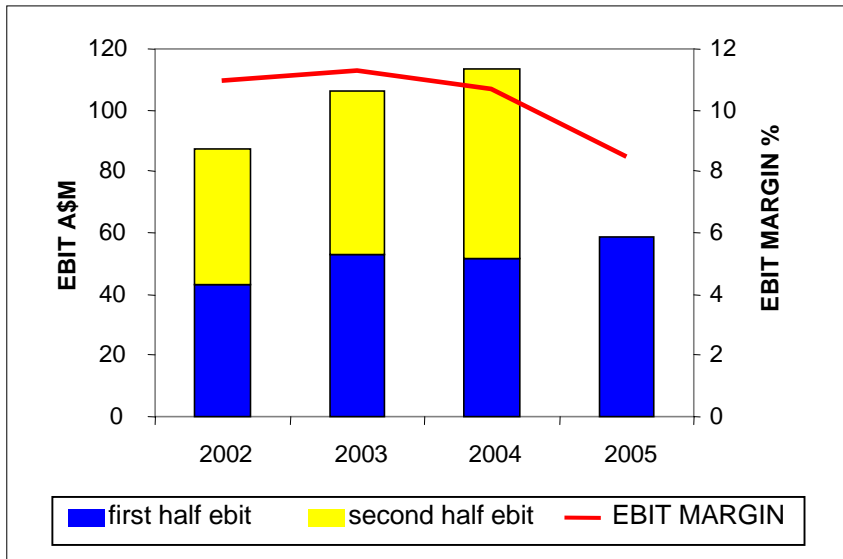


- ✓ Market share increases in ANZ paint markets
- ✓ Net pricing/mix partly offset raw material increases
- ✓ Excellent performance in New Zealand

- ✗ Australian market volume
- ✗ Increased expenditure on marketing and product launches
- ✗ Increased expenditure on Yates brand
- ✓ Business efficiencies

Chemicals

Sales \$688M, EBIT \$58M, Assets \$857M



- ✓ Half year record EBIT
- ✓ Improved volumes across Chemnet and sodium cyanide market segments
- ✓ Acquisitions

- ✗ Competitive pricing in sodium cyanide and sulphuric acid
- ✗ High raw material costs impacting Adhesives & Resins and Mining Chemicals
- ✗ Diesel fuel rebate settlement

Corporate Centre and other Support Service Costs (A\$M)

	<u>2005</u>	<u>2004</u>	<u>\$ Change</u>
Corporate Centre	(14.3)	(13.3)	(1.0)
Other Support Costs	(7.0)	(11.0)	4.0
	<u>(21.3)</u>	<u>(24.3)</u>	<u>3.0</u>

Corporate Centre

- ✘ Increased salary costs

Other Support Services

- ✘ Growth and business improvement initiatives
- ✓ Lower net insurance costs
- ✓ Lower shared services costs

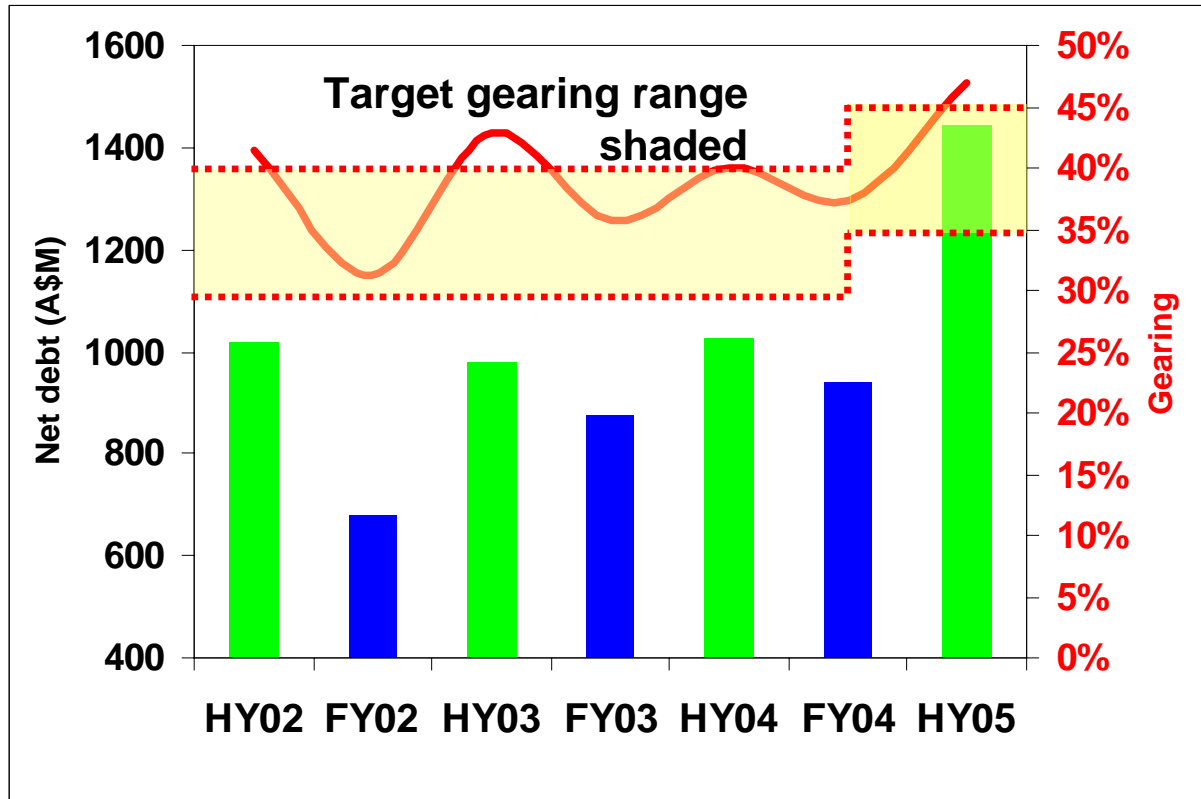
CASH FLOW (A\$M)

	<u>2005</u>	<u>2004</u>	<u>Change</u>
EBITDA	322	303	20
Net interest paid	(44)	(31)	(13)
Net tax paid	(154)	(33)	(121)
Trade working capital	(171)	(68)	(103)
Non-trade working capital	(86)	(65)	(21)
Net operating cash flows	(133)	106	(239)
Net investing cash flows	(166)	(139)	(27)
Net financing cash flows	322	65	257
	23	32	(9)

FINANCIAL POSITION (A\$M)

	March 2005	Sept 2004	March 2004
Trade working capital	949	767	751
Net property, plant & equipment	1,567	1,518	1,450
Net other assets	557	330	363
Net debt	(1,441)	(977)	(1,029)
Net Assets	1,632	1,638	1,535
Orica shareholders' equity	1,434	1,429	1,338
Outside equity interests	198	209	197
Equity	1,632	1,638	1,535

Net Debt, Gearing and Interest Cover



- Gearing 46.9%.
- Year end target to be back within target range
- Interest cover 5x. Target > 5x

CONCLUSION

- Continued underlying profit improvement
- Refocused effort required on cost and capital
- Active financial risk management

FIRST HALF SUMMARY

2005 HALF YEAR SUMMARY

- Net profit after tax up 7%
- Need to refocus on cost and capital efficiencies
- Results demonstrates strength of Orica Portfolio
- Grown some of our existing businesses
- Improved returns for shareholders
 - record interim dividend
 - on-market buy-back

OUTLOOK FOR SECOND HALF YEAR OF 2005

Further earnings growth, compared to the earnings in the corresponding half year of 2004, dependant on rainfall and the global economic environment

SUPPLEMENTARY INFORMATION

Orica – snapshot

- Australian owned publicly listed company trading on the Australian Stock Exchange (ORI)
- Market capitalisation of A\$4.3bn*
- Ranked in top 50 Australian companies based on market capitalisation
- Operates in about 40 countries - 10,000 employees
- Comprises four business platforms - all leaders in their chosen markets
- Financial Year end - 30 September

LARGE AUSTRALIAN DIVERSIFIED COMPANY

* based on 11 May 2005 share price of A\$15.85

Chemicals - overview



- Engages in the manufacture, trading and distribution of a wide range of chemicals, related products and value-adding services
- Sales revenue in excess of A\$1bn
- Largest Chemicals business in Australasia
- Strong asset position with manufacturing plants and supply chain infrastructure
- Leading technology including MIEX® water treatment
- Strong focus on Safety, health & Environment with particular attention to Product Stewardship

Consumer Products - overview



- World class technology
- Leading marketer of branded and private label paints and stains, dry powder coatings, paint preparation and associated hardware products, sealants and adhesives, car care and garden care products
- Category development through innovation
- Distribution strength - Retail and Trade
- Service excellence
 - > 7,000 products
 - > 40,000 customers

Incitec Pivot - overview



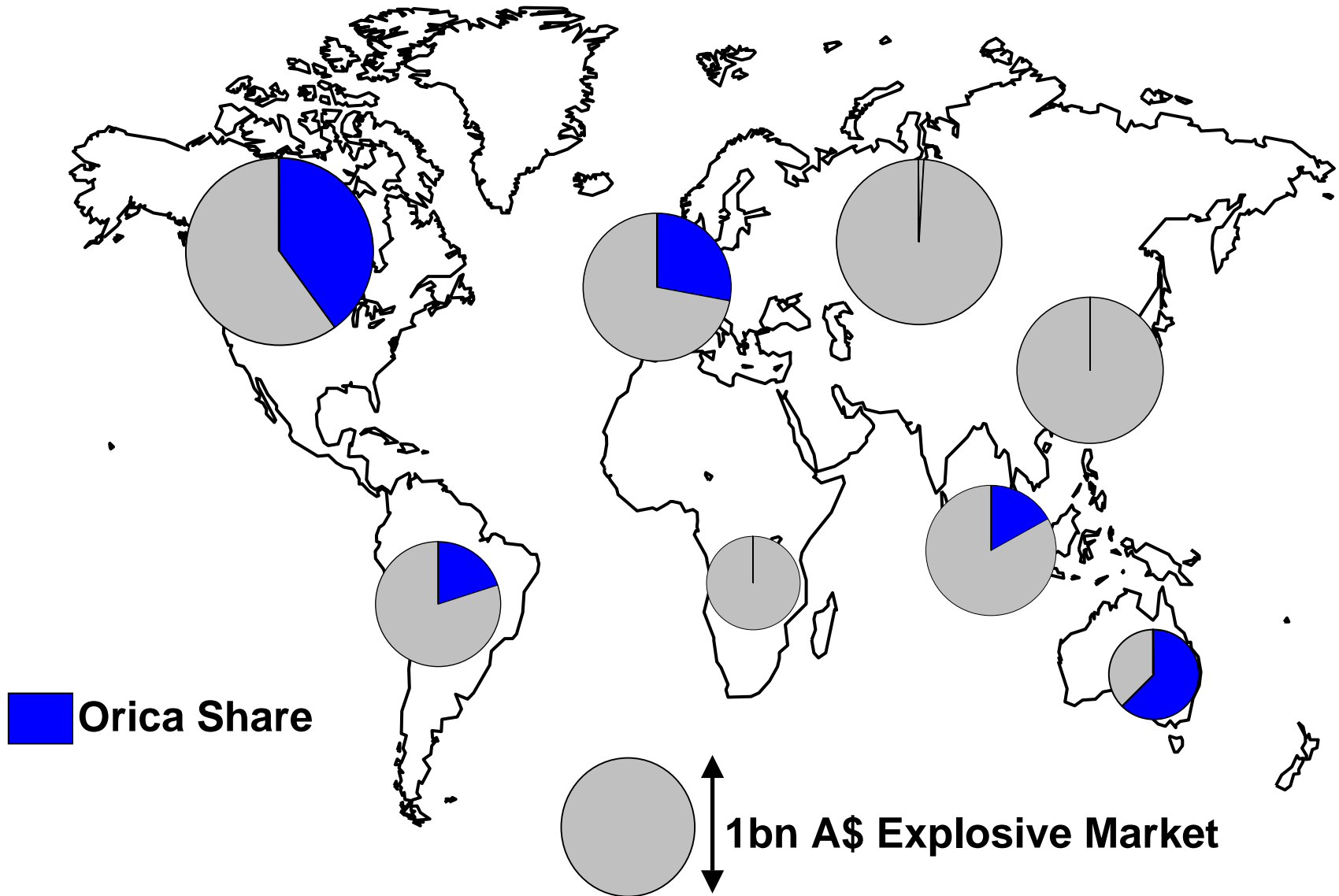
- Incitec Pivot is Australia's largest manufacturer and distributor of fertiliser
- Annual sales greater than 3 million TPA which translates into annual revenue greater than \$1 billion
- Strong asset positions with manufacturing plants that include Australia's sole urea manufacturing facility
- Selected to participate in a detailed feasibility study into the construction of an ammonium nitrate/urea manufacturing complex in Brunei

Mining Services - overview



- Offers commercial explosives, initiating systems and advanced mining solutions to the mining quarrying and construction industries
- The global Explosives market is currently estimated at ~\$9.5bn
- Orica is the Market Leader in the global explosives market. Dyno Nobel is its major global competitor
- The market displays a mix of global and regional characteristics but directionally is becoming more global in response to rationalisation and consolidation of its customer base

Mining Services - growth in new regions



FOREIGN CURRENCY- Risk Management

Derivative Instrument	Typical use
A\$ call options	Exposures greater than 12 months
Foreign exchange contracts	Exposures less than 12 months

INSURANCE APPROACH

FOREIGN CURRENCY-Snapshot

**A\$ Call Options: Hedging of USD Exposure
(as at 31 March 2005)**

Year	Offshore Business Sales		Manufactured Nitrogen Product		Hedge Premium expense (full year)
	Cover A\$M	Strike Rate	Cover A\$M	Strike Rate	
2005	63	63 cents	37	68 cents	\$4M
2006	54	67 cents	44	68 cents	\$4M
2007	35	68 cents	22	68 cents	\$3M

INSURANCE APPROACH

FOREIGN CURRENCY- Sensitivity

Assuming a AUD/USD exchange rate of 77 cents every one cent movement in the exchange rate will impact EBIT:

2005	+/- \$1M
2006	+/- \$1-\$2M
2007	+/- \$2M - \$3M

ACTIVE RISK MANAGEMENT

Disclaimer

In addition to historical information, this report contains forward-looking statements. Such statements include those concerning Orica Limited's ("the Company") expected financial performance and its strategic and operational plans, as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties that could cause actual results to differ materially from those stated in the forward-looking statements such as, but not limited to, economic factors, regulatory changes, management changes, investment risks and competition risks. All information set forth in this presentation is as of 2 May, 2005, and the Company undertakes no duty to update this information.