2008 Orica Day
Chemical Services
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11 March 2008

Watercare

- Major supplier of chemicals, services and technology to the industrial and municipal water treatment markets
- Leading supplier in Australia
- Treats vast majority of Australia's drinking water
- In excess of 2,000 customers

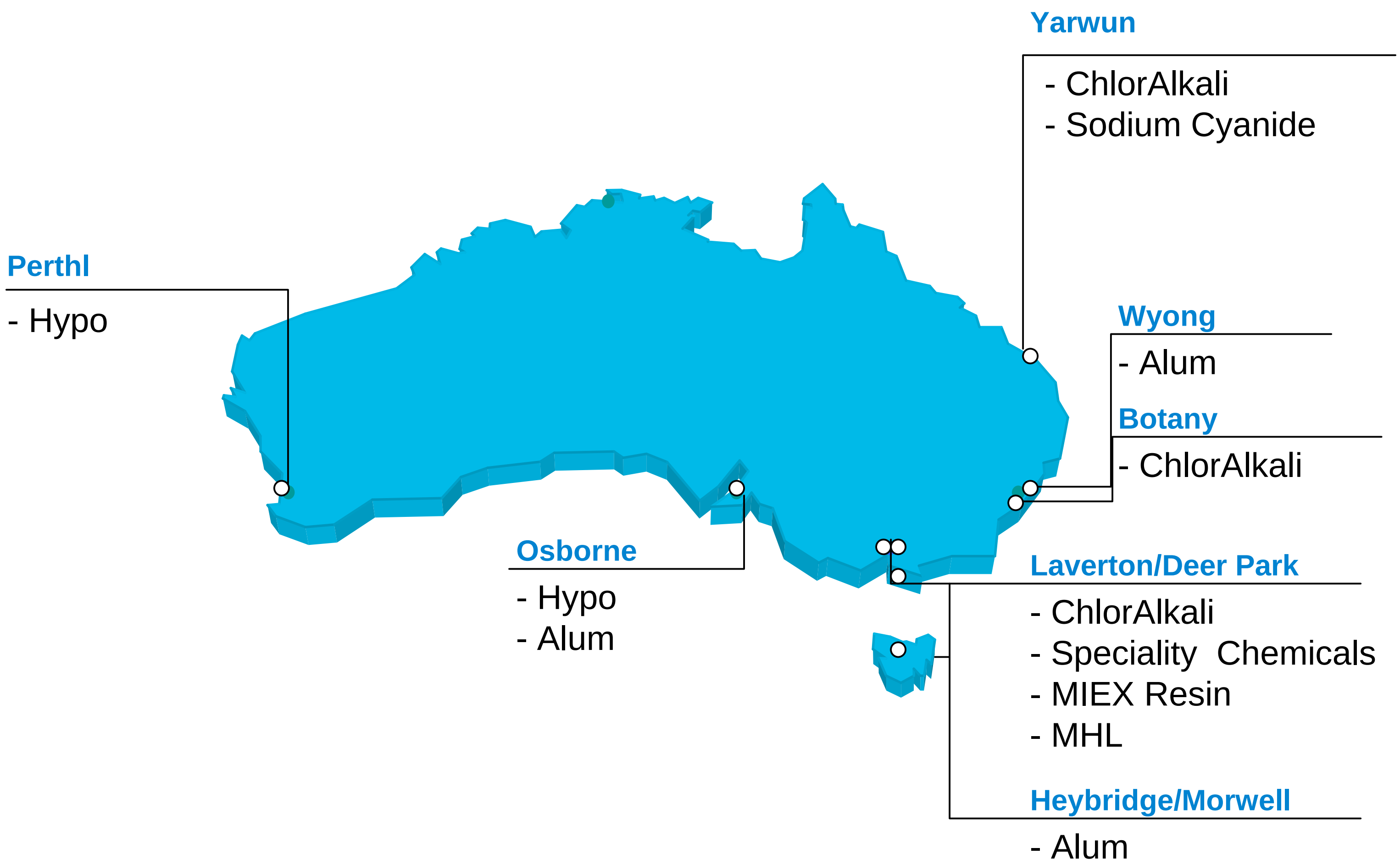
Mining Chemicals

- #2 global player
- Approximately half of the business is export
- Innovative ways to enhance safe transportation of cyanide
- Cyanide is still the most effective gold reagent

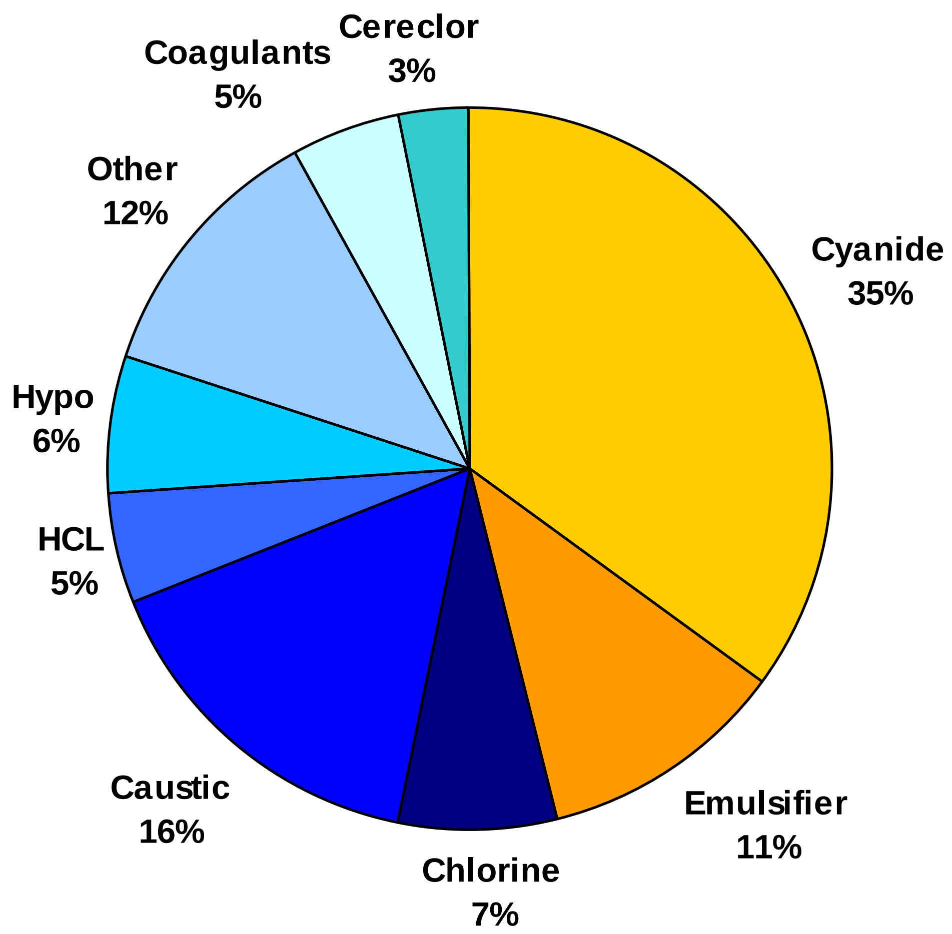
Division dimensions

- FY07 Revenue $425.1m
- EBIT $68.7m
- 380 employees

Divisional locations

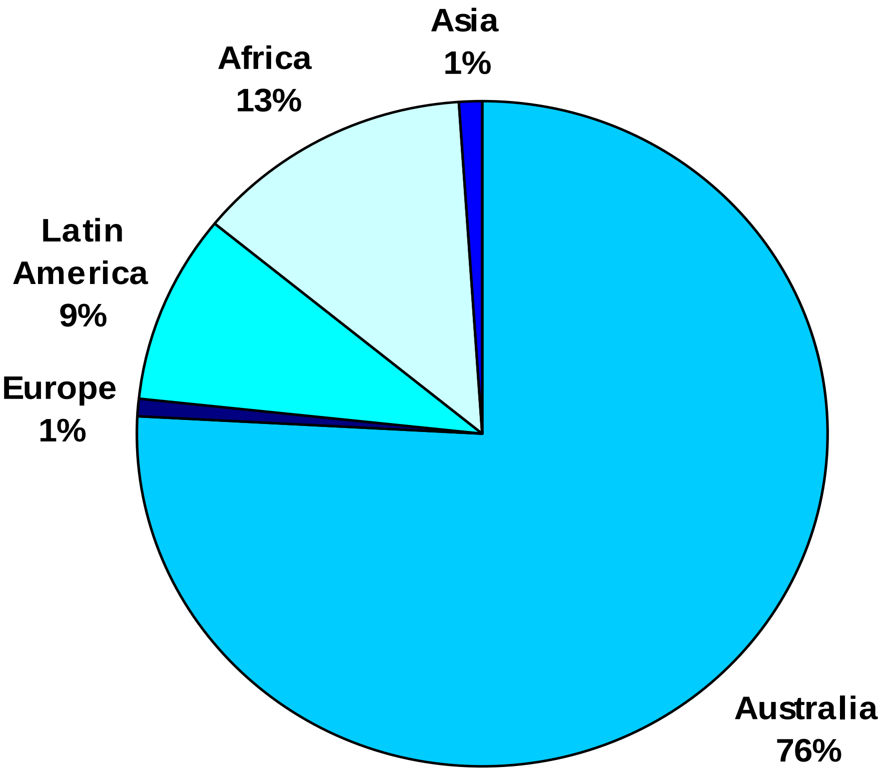


Gross sales by product – FY07



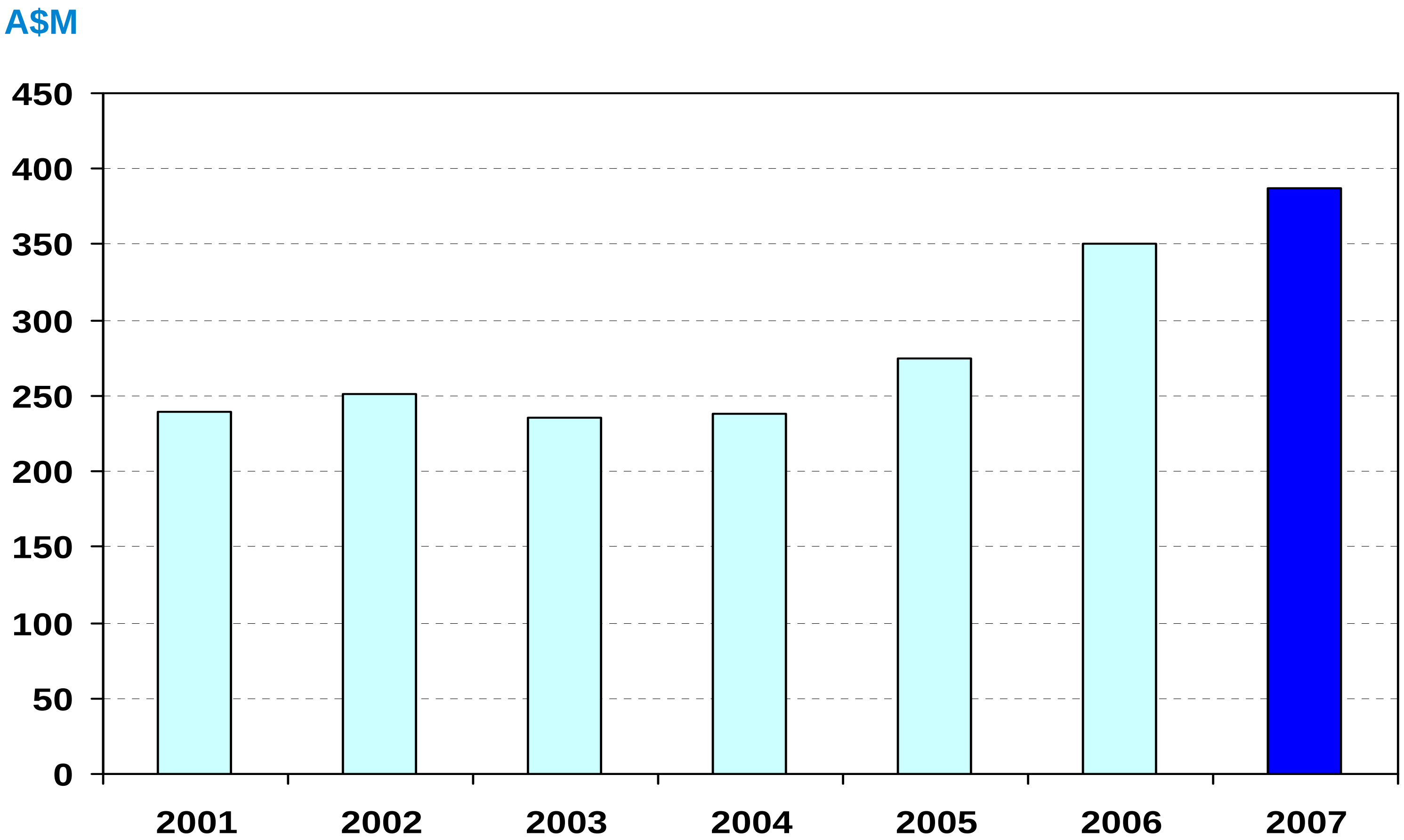
Note: The above has been adjusted for Adhesives and Resins divestment

Gross sales by geography – FY07



Note: The above has been adjusted for Adhesives and Resins divestment

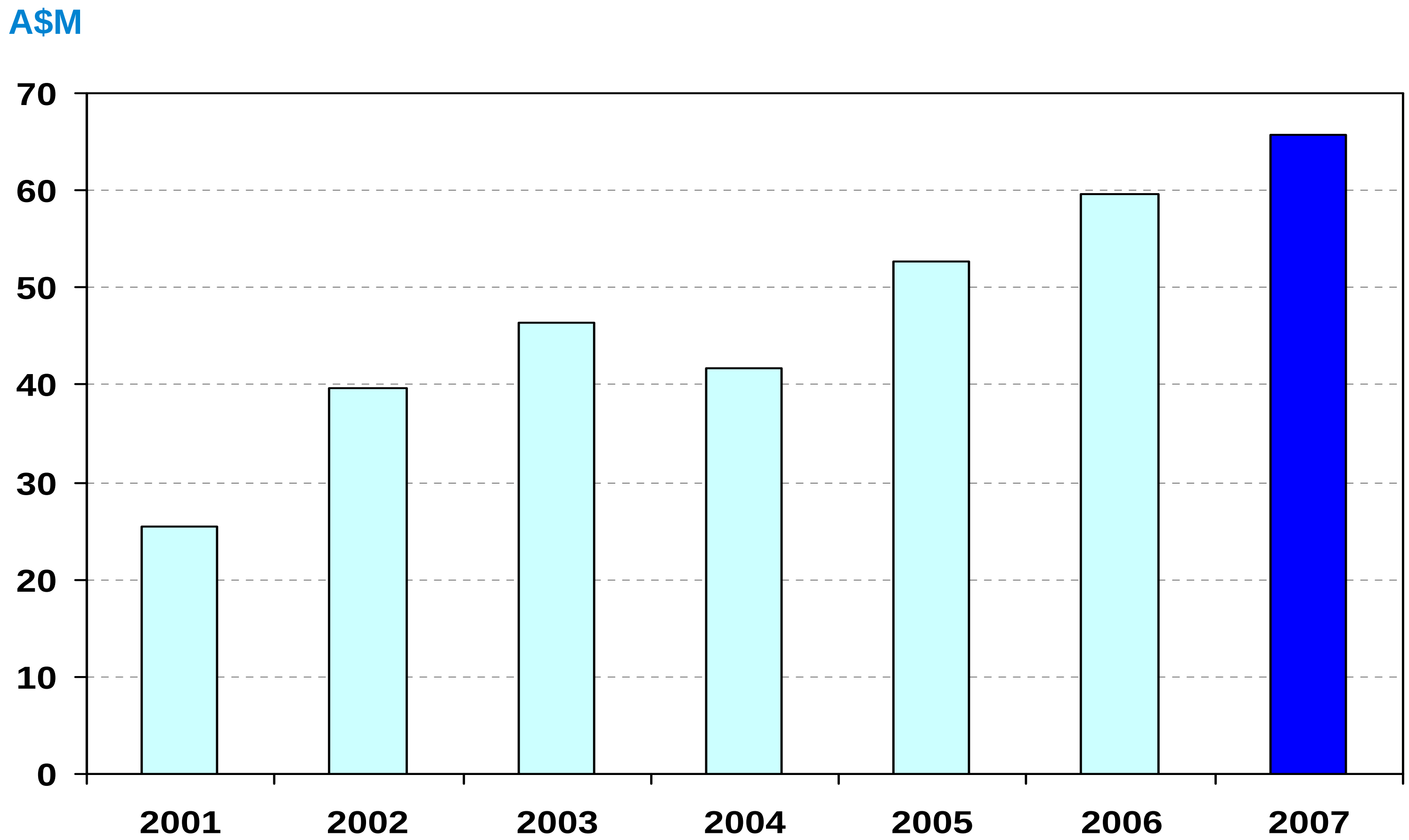
Sales growth – 8.4%



Cumulative average growth rate since 2001 is 8.4%

Note: The above has been adjusted for Adhesives and Resins divestment

EBIT growth – 17.1%



Cumulative average growth rate since 2001 is 17.1%

Note: The above has been adjusted for Adhesives and Resins divestment

Watercare Industry Overview

- Domestic water treatment market of ~$A400m+
- Orica has clear leading market share - increasing as a result of recent acquisitions
- Chemical treatments growing slowly (< GDP)
- Non-chemical treatments growing strongly (> 2 x GDP)
- Chloralkali competitors include Elite and Omega

Watercare value drivers

- Steady treatment demand from a diverse range of customers and end-markets.
- Domestic chemical market leadership position.
- Emerging position in domestic non-chemical treatment segments including UV and Membranes
- Strengthening position in global non-chemical treatment market via MIEX®
- Caustic prices remaining high but offset by strong AUD
- Drought enforced water restrictions have negatively impacted demand

Watercare priorities for 2008

- Growth
  - Chemical supply in water, resources and paper industries
  - Accelerate equipment solutions
  - Pursue ‘bolt-on’ chemical and non-chemical acquisitions
- MIEX®
  - Accelerate growth in the US, China and Europe
  - Industrial applications
- Continue to pursue operational excellence – especially logistics and manufacturing
- Maintain strong SHE performance
- Continue to attract water treatment expertise

Mining Chemicals Industry Overview

Sodium Cyanide

- Global market of ~$US1000m+
- Orica Global # 2 as a result of recent Yarwun up-rate
- Very strong price and volume growth
- Competitors include Degussa and Dupont

Specialty Chemicals

- Global market of ~$US100m+ growing at GDP+
- Orica is a global leader in explosive emulsifiers
- Competitors include Lubrizol and Clariant

Mining Chemicals Industry Drivers

- Very strong global demand driven by buoyant gold prices – particularly in Latin America and Africa (ex-RSA)
- Many major new gold projects in pipeline but slower coming to market than expected
- Tightening regulations through the ICMC
- Continued consolidation of customer base
- Some increased input costs (Ammonia and Caustic)

Mining Chemicals Priorities for 2008

- Growth
  - Geographic expansion of manufacturing capability
  - Broaden alliances with key customers
  - Investment in cyanide monitoring technologies
  - Investment in cyanide remediation
  - Expansion of ‘flotation’ capability via acquisition
- Continued optimisation of Yarwun plant
- Continued focus on SHE and in particular compliance with the Cyanide code
- Attract and retain key technical expertise
- Further conversion of customers to sparge system

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